Basic concepts for the First Exam 4th week

- **Definitions:** Scarcity, Economics, efficiency versus equality, **4 resource categories & payments**, positive versus normative statements, incentive, marginal change, opportunity cost, property rights, productivity, circular flow diagram (Chapters 1 and 2)
- **Production Possibilities Frontier:** be able to draw a PPF, explain efficiency versus unattainable and inefficient (unemployment of resources) on the graph. Why is the PPF bowed out? (the law of increasing opportunity costs) Economic Growth, immigration, and Technological change shifting PPF
- Chapter 3: Specialization and Trade, absolute versus comparative advantage, opportunity cost and the price of trade, consumption with trade versus self-sufficiency (everyone can gain from trade) Quiz #3
- **Chapter 4:** P-P-PINT (Law of Demand and demand shifters), pp. 67-71 and P-P-PEST (Law of Supply and supply shifters), p. 73-76

Make sure to study each of the 7 determinants of demand and the 6 determinants of supply. What is the difference between a change in quantity demanded (movement along the curve) and a change in demand (shift in the demand curve)? (Note the same discussion we had with supply too.)

3 conditions of a market (Surplus, shortage, or equilibrium, p. 76-78), 3 steps for analyzing changes in equilibrium, Double shifts and ambiguous results, changes in equilibrium quantity and price, p. 82.

NOTE: you will plot a graph as we did on **Quiz #4 & 5** (see price floor/ceiling below)

Chapter 6: Binding and non-binding Price Ceilings (pp. 112-116) notice the case studies on gas at the pump and rent control. Price floors, when they are binding and non-binding (remember we did this one as a quiz – hint, perhaps we will do one on the exam like this – a graph, instead with a price ceiling and a shift – it may be binding or non-binding). Minimum wage will be saved for the short paper assignment (pp. 118-120).

Taxes – tax incidence, understand the definition, what are the 3 steps, note the tax can be placed on buyers (demand curve shifts) or sellers (supply curve shifts). Especially note the tax wedge, see page 126. **Quiz #6**